STEP 5 • THE START-UP

STEP 5 SECTION FIVE THE START-UP

WORLD FINA G R O A Member of the AEG	U P	PERSOI	NAL	Produc	TION GO	ALS	
	Monday	Tuesda	ay	Wednesday	Thursday	Friday	Saturday
Date -						T	
6:01 AM							
							Corporate Overview
_					-		
12:00 PM							
12:01 PM		Corporate 0	verview		-		
	1000						
-		<u> </u>			-		1
-		-			-		
6:00 PM					+	-	
6:01 PM							-
O.OT FIVE		Corporate C	verview				
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10:00 PM		Week Conference	y e Call				
Ohiective	: Score Eve			N.			
Points:	. OCUIC LVC	ı y ıvılı	Da	у			Total for this week
10 Contact C				ooint			Total for this week
Personal Gue Team/Guest	(each)		1 point 1 point				
Associate Membership Agreement (w/fees) 1 point Client Needs Analysis (w/commit and initials) 1 point (Plan 30-45 minutes)							
& Recomn	nendations	me and mua	5. 15	New Year and the second	A**	r	
Open Account 10 Referrals			1 point (plan 1-1/2 to 2 hours, including referrals) 1 point				
Guidelines:				enson and the second		Grand Total	
No Timer Some Timer			0 points per week 1-3 points per week				
Part Timer Full Timer			4-10 points per week 11-20 points per week				
All-the-Time	r			per week			
Goals:	SIL B B DODAN Species			ant age i strangini a stitica 👪			
	nt Meetings - Man * per week	datory \$_ \$_	1112	er month ake home/\$	Taxes		
		Ψ_					

Download available on WFG-Online.com in the Divisions section.

People per week

*To meet my income goals, I need \$ _

per week.