

## Weekly Accountability Tool

Name: \_\_\_\_\_ Week Ending: \_\_\_\_/\_\_\_\_/\_\_\_\_ Coach: \_\_\_\_\_

### Goals for this week

### Actually did this week

<ol style="list-style-type: none"> <li>1. _____ Calls (Part Time 50 – Full Time 150)</li> <li>2. _____ Appointment set (PT 5 – FT 15)</li> <li>3. _____ Tues _____ Sat Guest to BPM (3+)</li> <li>4. New opportunities added to your pipeline: _____</li> </ol>	<ol style="list-style-type: none"> <li>1. _____ Calls made this week</li> <li>2. _____ Appointments conducted this week</li> <li>3. _____ Tues _____ Sat Guests at BPM</li> <li>4. New opportunities add to your pipeline: _____</li> </ol>
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### Top 10 Prospects or Recruits

1.	3.	5.	7.	9.
2.	4.	6.	8.	10.

### Policies or Points I added to my pipeline this week

1.	2.	3.	4.	5.
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### Call Tracker for each day this week

1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30

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### Other things I need to do THIS WEEK to reach my goals

What needs to be done	For Who	By When	Completed
1.			
2.			
3.			
4.			

### What do I need from my Teammates/Mentor this week?

1.
2.
3.

**To become a Millionaire do: Everyday: 5-5-50 Weekly: 30 Appts - 30 New Contacts – 300 Calls**